Fast and reliable delivery by land
DB Schenker Advantage

The leading ground forwarding network in Europe

With 720 branches in 36 European countries, DB Schenker Land Transport possesses a ground freight forwarding network with extensive coverage and high density.

Door-to-door forwarding services by road, rail or road and rail combined are virtually available from everywhere to everywhere in Europe.

Our products are complemented by options that are dedicated to specific needs of our clientele or certain industries, e.g. guaranteed delivery before a certain daytime or additional security measures for high-value cargo.

At home in Europe

In addition, further products and product options are offered by the country organizations of DB Schenker to satisfy requirements that are characteristic for local markets but not for the entire European market. Customer-oriented services form a cornerstone of DB Schenker’s well-known performance in European Land Transport.

The products and options are subject to an extensive quality program audited and certified by Bureau Veritas Certification.

Experienced and well-trained staff

Through experienced, internationally oriented and well-trained staff, efficiently designed production and quality processes as well as sophisticated IT systems some 96 million shipments annually reach their destinations throughout Europe – punctually and reliably.

Transport-related logistics services and, if required, tailor-made solutions complete the pan-European product portfolio with whatever our clientele may need. Furthermore, close interaction with the other business units of DB Schenker enables Land Transport to serve customers whose requirements go beyond ground forwarding and related services.

Not least, the DB Schenker country organizations with strong roots in the local markets ensure that the about 26,000 employees in Land Transport can commit themselves to customer orientation and satisfaction. Finally, the central network management ensures high quality standards and network efficiency for the benefit of our clientele.

The pan-European service portfolio covers the ground forwarding of shipments from parcels over groupage, part- and full loads to wagon loads and block trains:

- **DB SCHENKER parcel**: for parcels usually up to 30 kg weight
- **DB SCHENKER system**: for groupage shipments with usually more than 30 up to 2,500 kg weight
- **DB SCHENKER direct**: the fast and flexible solution for shipments with more than 2,500 kg weight (part and full truck loads)
- **DB SCHENKER hangartner**: for environment-friendly intermodal transportation of part and full loads (unaccompanied intermodal transport)
- **DB SCHENKER railog**: for environment-friendly rail-based transportation (mainly conventional rail combined with road)

*available in selected countries

![Map of Europe with DB Schenker branches and European hubs](image)
Core Products

Because size matters – DB SCHENKER parcel

With DB SCHENKER parcel we offer an efficient forwarding solution for small shipments which usually do not weigh more than 30 kg. Deliveries to places anywhere in the world are possible with this comprehensive service.

Furthermore, through efficient combination of the parcel service with the groupage product, DB SCHENKER system, DB Schenker can additionally create various benefits for its customers.

DB Schenker’s local Land Transport offices are glad to provide more details on this product and its available product options.

Your benefits at a glance:

- single booking: Just one order and the local Schenker office will handle the parcel and groupage shipments.
- single pick-up: Parcel and groupage shipments are picked up at the shipper’s site by just one collection vehicle.
- single tracking system: Information about the progress of your parcel and groupage shipments are available in an integrated IT system.
- single invoice: Parcel and groupage shipments will be billed on one invoice.
- single contact: Requests regarding and information about all your parcel and groupage shipments can be directed to your responsible DB Schenker office.
Core Products

Europe? Daily! – DB SCHENKERSYSTEM

Every day, fast and reliable from everywhere to everywhere in Europe – this is the promise DB Schenker gives you with DB SCHENKERSYSTEM, the standard product for groupage shipments. Their consolidation and transshipping in our network enables us to achieve a higher utilization. In return, our clients can appreciate DB SCHENKERSYSTEM as the transport solution that offers them a cost advantage.

With 720 branches in 36 European countries DB Schenker possesses the most extensive and densest ground forwarding network for groupage / LTL shipments in Europe. All Land Transport terminals are tightly connected as every day line-haul trucks depart to these terminals. Hence, DB Schenker lives the promise “Europe? Daily!”

Through our own network, we control the shipments and information flow from door to door. Apart from an integrated quality management as well as external audits conducted by Bureau Veritas Certification, our own network structure and well-established procedures ensure a high quality level which enables DB Schenker to reach highest customer satisfaction.

Your benefits at a glance:
- Reliable forwarding of groupage shipments from door to door across Europe
- Tightly connected Land Transport terminals through daily line-haul departures
- State-of-the-art lead time transparency with the DB Schenker Scheduler. An online tool displaying the door-door lead times on postal-code-level all over Europe
- Transparent performance: comparison of the achieved lead time with the promised lead time according to the Scheduler through our tracking application
- The shipment’s status incl. electronic proofs of delivery (ePOD) and further relevant Information. Available on request and backed up by an integrated IT landscape

DB SCHENKERSYSTEM protect
- For theft-endangered goods (e.g. electronic equipment, valuable consumer goods)
- Additional security measures to avoid theft in particular of endangered high-value cargo – secured and externally certified DB Schenker terminals (FSR, TAPA), GPS-equipped vehicles, secure parking areas, specially trained operational staff and other measures are available
- Further dedicated security measures available on request (e.g. extra vaults)
- Exclusively offered to customers with recurrent volumes on steady routes
- With this product option, DB Schenker has established the first European security network for groupage shipments – additional protection of the complete transport chain from door to door.

DB SCHENKERSYSTEM top
- Guarantees the delivery of the shipment on a certain day according to the DB Schenker Scheduler
- Includes money-back guarantee in case the shipment is not delivered in time

DB SCHENKERSYSTEM top12
- top12 ensures delivery on a certain day according to the DB Schenker Scheduler before noon (local time)
- Includes money-back guarantee in case the shipment is not delivered in time

DB SCHENKERSYSTEM dedicated
- Tailors the systemized product to your specific needs
- Available upon request for certain customers at the respective DB Schenker branch office

Local products and Value Added Services

The European product portfolio is complemented by various local products and product options as well as additional transport-related services (value added services). With their local offering, our country organizations fulfill such local service demands to reach highest customer satisfaction.
Core Products

**Straight forward forwarding – DB SCHENKERdirect**

Be it courier services, special transports or just part or complete loads, DB SCHENKERdirect means haulage without reloading and terminal handling. It is the straight transport from shipper to consignee.

DB SCHENKERdirect is the quality standard for direct deliveries in European Land Transport. Moreover, it is the fast and flexible solution for you with major shipments of more than 2,500 kg (indication).

Since shipments of little size, that is groupage and parcels, are usually consolidated and terminal handled to realize economic benefits, DB SCHENKERdirect as a rule is offered for large shipments when consolidation is not possible or reasonable.

Nevertheless, if you ask for direct deliveries also of small shipments of any size, for instance, to avoid terminal handling, DB SCHENKERdirect is the product of your choice.

To satisfy even more specific demands, the DB SCHENKERdirect product options express (shortened lead time), top (lead time guarantee), top12 (lead time guarantee with delivery before noon local time), protect (additional security measures in particular for theft-endangered cargo), and dedicated are available upon request.

**Your benefits at a glance:**
- Loading capacity driven by actual demand
- High service quality
- Mostly drivers with local language knowledge
- State-of-the-art equipment
- Europe-wide tracking
- Flexible fulfillment of your requirements

**LTL 1:** Consignments > 2,500 kg and ≤ 12,000 kg (indication)
- Collection
- Line Haul
- Distribution
- Shipper
- Consignee
- Loading of groupage shipments in order to maximize the load factor of the line haul truck
- Groupage shipment will be unloaded and part load will be delivered to consignee
- Collection at various shippers
- Distribution to various consignees
- LTL 2: Consignments > 2,500 kg and ≤ 12,000 kg (indication)
- FTL: Consignments > 12,000 kg (indication)
- FTL: Consignments > 12,000 kg (indication)
- LTL: less than truck load, FTL: Full truck load
DB SCHENKERhangartner – The proven combination for intermodal transportation.

DB SCHENKERhangartner combines the two areas of DB Schenker’s expertise – road and rail transportation – in one comprehensive product. This service is mainly designed for full load shipments.

Efficient linkage of transport modes is the key to the success of this product, which offers our customers all the benefits and advantages arising from the efficient interplay between road and rail transportation.

Our independent rail system across Europe ensures the flexible planning and execution of combined transports. In addition, self-operated terminals centrally controlled within the network guarantee high quality and reliability of this service.

**Combined transportation: The best of both worlds!**

The product DB SCHENKERhangartner has emerged from the combination of expertise and know-how from two already successful logistics providers: The well-known Hangartner group, leading player in the pan-European intermodal forwarding business, and DB Schenker Logistics, overall market leader in European Land Transport.

Your benefits at a glance:

- **Capacity:** Usually, a gross vehicle weight of 44 tonnes is applicable for trucks in continental Europe using combined transportation, four tons more than by pure road transportation. Swap bodies used in combined transportation are up to 7.34 metres long.
- **Cost benefits:** Higher volumes and more weight per loading unit mean lower transport costs for the customers. Further cost savings made by no toll-fees for the purely rail based main-haul are to your advantage.
- **Punctuality:** No delays due to main-hauls conducted on the road (congested motorways) and no time wasted at borders. Fewer Sunday, public holiday, and night-related limitations as rail transportation is generally not subject to such restrictions.
- **Flexibility:** Customer-oriented transportation planning and prioritisation made possible through the centrally operated independent rail system. More than 3,000 own loading units are flexibly operated throughout Europe.
- **Dangerous goods:** Combined transportation simplifies the transportation of dangerous goods on individual basis, which results in cost and time savings, particularly on the journey across the Alps.
- **Ecological factors:** Environmental relief through reduced fuel consumption. Rail-based main-haul transportation has a positive effect on the CO₂-balance of the goods carried.

<table>
<thead>
<tr>
<th>Core Products</th>
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<tbody>
<tr>
<td><strong>Consignee</strong></td>
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<tr>
<td><strong>Shipper</strong></td>
</tr>
<tr>
<td><strong>Pre-carriage by truck</strong></td>
</tr>
<tr>
<td><strong>On-carriage by truck</strong></td>
</tr>
</tbody>
</table>

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**Photo:** © Schenker Deutschland AG

**Photo:** © Rüdiger Nehmzow
**DB Schenker has the train to total logistics – DB SCHENKERrailog**

**Business solutions – precisely tailored to meet industry needs for rail-based transport solutions.**

To meet the rising demand for rail-based logistics, DB SCHENKERrailog combines rail and forwarding expertise to provide rail-based logistics services – be it conventional or special intermodal transport.

DB SCHENKERrailog is managed under the responsibility of product unit Rail Logistics and Forwarding (RLF) which is integral part of Land Transport of DB Schenker. It combines more than 30 years of rail forwarding expertise of former Railog and Fertrans subsidiaries as well as of other European brands of DB Schenker and rail-based full-load activities of DB Schenker-Transa.

With DB SCHENKERrailog, rail forwarding services can be offered door-to-door independently of railway sidings. You will be served with the best rail-road transport mix throughout Europe. Depending on your requirements, almost all value added services can be provided, e.g. warehousing, tracking & tracing, transshipment, and many more.

**Your benefits at a glance:**

- Focus on combining different transport modes: integrated rail-road and multimodal transport solutions to meet industry and customer-specific needs
- Cost efficiency and ecological transports – particularly over medium-haul and long distances
- Close cooperation within the strong European forwarding network of DB Schenker

**DB SCHENKERrailog offers:**

- Organization and clearing of single cars, wagon groups and block trains for wagon load freight and combined transport services
- Capacity purchases from nearly all European railway companies
- Organization and coordination of pre- and on-carriage as well as transshipment services
- Warehousing and use of DB Schenker Rail Logistics Centers/DB Schenker Railports
- Ordering / dispatching of wagons (rail-owned, private) and containers
- Technical consulting (wagon type, loading, etc.)
- 24/7 Monitoring, tracking and tracing of GPS transport data inclusive of alert function along the entire transport route with DB SCHENKERSmartbox
- Cross-border shipment monitoring and tracking, proactive information on deviations and expected time of arrival in case of delays
- Customer-specific invoicing and variable terms of payment
- Total customs and freight documentation

**DB SCHENKERrailog stands for rail forwarding solutions in terms of:**

- Combining different transport modes to alternative transport solutions
- Cross-border rail services
- Industry- and customer-specific concepts

**Some industries are predestined to use rail transport. These include:**

- ClayTiles/Building Materials
- White Goods
- Consumer Electronics
- Furniture
- Steel
- Paper
- Special transports (e.g. agricultural/ construction machines)

**DB SCHENKERSmartbox**

- Organization and clearing of single cars, wagon groups and block trains for wagon load freight and combined transport services
- Capacity purchases from nearly all European railway companies
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- Total customs and freight documentation

**Some selected dedicated rail systems**

- **Forwarding Intermodal Train (FIT)** – Offering a daily overnight connection between North and South Germany
- **Power Railer** – Several weekly departures to and from destinations in Southeast Europe in existing block trains
- **Moscow Shuttle** – Weekly intermodal block train system with fixed time table runs from Germany to Moscow offering Door-to-Door service including container provision (40’ DV, HC and PW)
- **China/CIS** – In addition, regular rail services between Asia and Europe as well as to Russia
Additional Services

When more than forwarding is required – Value added services and more

DB Schenker’s products in European Land Transport cover the whole weight band of shipments, from parcels to block trains. A range of additional transport-related services complements this broad and deep portfolio of forwarding products.

Value added services

Storage, packaging, labeling, quality controlling or order picking – to name just a few services – can be arranged around the forwarding and transportation services respectively. Enabled by the close cooperation of its divisions Land Transport and Contract Logistics/SCM, DB Schenker tailors the transport-related logistics services to the customer’s full satisfaction.

Customs clearance

Customs regulations are a major impediment to the flow of goods between foreign markets (e.g. mainly between EU and non-EU countries). DB Schenker has the knowledge and know-how of experienced specialists in the international transportation of goods and thus ensures rapid and efficient border crossing. Our customs offices are tightly connected to the relevant customs authorities.

 Furthermore, in most European countries DB Schenker Logistics acts as Authorized Economic Operator (AEO) even with F status which combines both security and customs standards.

Cargo insurance

Comprehensive insurance is already included in our forwarding products based on local legislation as well as the applicable general terms and conditions. Additional insurance can be provided upon request.

Conditions for the acceptance of dangerous cargo – ADR

Due to the health and safety risks for human beings and the environment, dangerous goods require special handling and additional qualifications of the involved workforce.

Therefore, DB Schenker follows clear restrictions regarding the acceptance of goods classified according to the ADR (Accord européen relatif au transport international des marchandises dangereuses par route – European Agreement concerning the International Carriage of Dangerous Goods by Road).

While dangerous goods are generally not accepted for DB SCHENKER parcel, the products DB SCHENKER system and DB SCHENKER hangartner are subject to general acceptance conditions that are applicable throughout Europe.

For DB SCHENKER direct and DB SCHENKER railog, there are no general restrictions in place.

In any case, customers may always ask their responsible branch office for special agreements – no matter which product they require.

With such dangerous goods policy, DB Schenker covers 98 percent of the demand for ground forwarding services of ADR goods.

The European ADR Agreement defines 13 classes and subclasses of dangerous goods according to the risks they pose.

<table>
<thead>
<tr>
<th>Class</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Explosive substances and articles</td>
</tr>
<tr>
<td>2</td>
<td>Gases</td>
</tr>
<tr>
<td>3</td>
<td>Flammable liquids</td>
</tr>
<tr>
<td>4.1</td>
<td>Flammable solids, self-reactive substances and solid desensitized explosives</td>
</tr>
<tr>
<td>4.2</td>
<td>Substances liable to spontaneous combustion</td>
</tr>
<tr>
<td>4.3</td>
<td>Substances which, in contact with water, emit flammable gases</td>
</tr>
<tr>
<td>5.1</td>
<td>Oxidizing substances</td>
</tr>
<tr>
<td>5.2</td>
<td>Organic peroxides</td>
</tr>
<tr>
<td>6.1</td>
<td>Toxic substances</td>
</tr>
<tr>
<td>6.2</td>
<td>Infectious substances</td>
</tr>
<tr>
<td>7</td>
<td>Radioactive material</td>
</tr>
<tr>
<td>8</td>
<td>Corrosive substances</td>
</tr>
<tr>
<td>9</td>
<td>Miscellaneous dangerous substances and articles</td>
</tr>
</tbody>
</table>

Photo: © Agency Studio/MyPhoto, istockphoto.com
Clear routines for clean transportation – 
Foodstuffs at DB Schenker Land Transport

Food safety concerns all of us. DB Schenker plays an active role in assuring clean transportation and handling of foodstuffs – from the origin to the end consumers.

DB Schenker has established respective work routines throughout the Land Transport network: All foodstuffs, animal feed and related items such as packaging material need to be tagged with a special label as this is a precondition for the assurance of food safety.

Integrated part of quality management system

Our staff which gets into contact with foodstuffs and food-related cargo follows the HACCP (Hazard Analysis and Critical Control Point) standards as well as other specific hygienic instructions.

Food safety is also an integral element of the quality management system of DB Schenker Land Transport.

All our pan-European products offer our clients the possibility of transporting packed foodstuffs in ambient conditions. In the selected countries we offer the possibility of arranging the temperature-controlled shipments.
Information technology is a vital element for providing professional and reliable forwarding and logistics services around the world. DB Schenker is capable of efficient electronic interchange of all relevant shipping information, lead times, performance indicators, etc.

Unified worldwide information and communication systems are the backbone to handle shipments not only physically, but also digitally to the satisfaction of the clientele.

State of the art methods such as SWORD, EDI, tracking incl. electronic proofs of delivery (ePOD), barcoding/scanning and mobile communications ensure efficient processes and smooth flow of information between DB Schenker, the local subsidiaries and branches and last but not least the customers.

Barcoding and ePOD

For instance, every packing piece of a terminal-handled shipment is tagged with barcoded labels and – at crucial points of the transport chain – scanned. Thus, it is possible to monitor the shipment flow not only on shipment but even on package level. Deviations are reported immediately to the operational systems so that corrective actions can be taken without delay. In addition, tracking events are automatically set and transferred into the tracking application where detailed status information about each shipment is shown for the convenience of shippers and consignees.

Another important element of DB Schenker’s IT capabilities is the electronic proof of delivery (ePOD). The receipt of cargo is confirmed by the consignee on the respective documents. On request, this proof of delivery is digitized and directly sent to the shipper who can then, for instance, issue the respective invoice immediately.

Electronic interchange of order data with customers:

The future of data interchange procedures and customer interfaces is being increasingly dictated by international communication standards. In order to even further enhance customer benefit, all our data transfer is handled in accordance with the UN’s Electronic Data Interchange for Administration, Commerce and Transport standard (EDIFACT).

The support of other standards such as XML, SAP IDOC, etc. enables DB Schenker to meet the individual needs of its customers and to respond to the changing market requirements.

Important interfaces of DB Schenker and its customers are the DB Schenker Scheduler as well as the connected tracking system.

SWORD – the integrated data network

DB Schenker has implemented a unified worldwide information and communications system to manage shipments all the way from the sender to the recipient. The IT systems of our local subsidiaries and branch offices are interlinked throughout by DB Schenker’s Worldwide Online Realtime Data Network (SWORD):

- Worldwide transfer of project data
- Worldwide transfer of transport-related data
- Monitoring status and tracking of shipments
Door-door lead times at a mouse-click – DB Schenker Scheduler

The DB Schenker Scheduler is an online tool setting out the complete timetable of all DB Schenker’s groupage services in Europe, that is DB SCHENKER system with its various options.

The Scheduler is simply based on European zip codes and allows customers to see immediately when DB Schenker will be able to collect at the consignor’s site and when the shipment will arrive at the consignee’s site.

Your benefits at a glance:

- Easy access without login
- User-friendliness – just choose the countries and enter the respective zip codes of the origin and destination
- 24-hours availability
- Full transparency of the lead times in European Land Transport, enhanced planning certainty and reliability

Tracking: Full transparency from door to door

The DB Schenker online tracking system enables the tracking of your shipments across Europe.

Where the consignment currently is? When it will arrive at the destination? DB Schenker’s tracking module gives reliable answers to these questions and provides various other details. The DB Schenker online tracking system enables our customers to track their shipments door-to-door with just one individual reference number.

Moreover, you can use DB Schenker’s advanced tracking application with much more functionalities, once you have been provided with an access password by your local DB Schenker office.

This ensures the high certainty of the planning as virtually all shipments reach their destination without delay. It applies also to the time-critical shipments which are the part of the key supply chains, as the information timely provided via our Tracking System helps to avoid problems and find alternative solutions.

Linked to the DB Schenker Scheduler, the tracking system’s KPI feature (Key Performance Indicator) enables selected customers to cross-check the delivery performance for their shipments against the scheduled targets. The delivery KPI feature covers all cross-border shipments in Europe as well as national shipments in selected countries.

Your benefits at a glance:

- Overview of all shipments scheduled for shipping within the specified time period
- Electronic proof of delivery (ePOD), available in many destination countries
Quality and Security

Cargo handling with utmost care

You can entrust DB Schenker with your valuable cargo.

Quality and security are of utmost importance for DB Schenker Land Transport. An integrated quality and security management ensures the smooth forwarding of your cargo.

Take advantage of our Bureau Veritas Certification confirmed quality management system and implemented tools as well as certified security standards of our terminals.

Quality: Cost-saving, but reliable forwarding of goods

DB Schenker aims high to ensure the safe and efficient transport of goods.

In order to secure a high level of customer satisfaction DB Schenker follows an integrated quality management philosophy. The quality management system focuses on customer requirements and on the operational processes and elements that have an impact on quality. Therefore, three practical quality goals are consequently pursued:

- Consignments must be delivered within the agreed lead times
- Consignments must be delivered in good order and shape (complete and not damaged)
- The invoice must be sent in time and has to contain the agreed rates and services

DB Schenker’s standardized processes, defined network rules and continuous improvement programs form the basis for reaching these corporate goals and meeting future customer demands.

Certified quality management system

Just to start with, each of our Land Transport country organizations in Europe is certified according to ISO 9001. However, in order to deliver on our quality promises, our quality management system goes even beyond this internationally recognized standard.

The effectiveness of integrated quality management systems and related tools has also been approved by Bureau Veritas Certification with the granted “DB Schenker Group Certificate” for our pan-European product portfolio.

During the certification period of three years, the external certification body (Bureau Veritas Certification) has to check on a regular basis whether the product characteristics are still being met. For this purpose, a number of external audits is carried out on-site in order to independently verify that the processes and guidelines are being adhered to.
Quality and Security

Cargo security: Pro-active prevention of criminal incidents

DB Schenker is highly aware of cargo security.

Faced with a growing number of incidents in the logistics sector (theft, larceny or fraud, among others), there is a need for preventive actions that can provide a high level of security in all business transactions. DB Schenker is committed to delivering an optimal level of protection through the development of a security system aimed at preventing any type of vandalism in its facilities, offering a TAPA* FSR** certified logistics network across Europe.

All terminals of DB Schenker Land Transport are subject to defined security standards that contain among others security measures such as alarm systems, fences, and closed-circuit television (CCTV). Vehicles are, for instance, equipped with GPS positioning units, door locks and sensors, alarm systems connected to an incident intervention service (Eurowatch). Selected secured parking sites are available exclusively for DB Schenker vehicles.

Photo: © DB AG/Michael Neuhaus

Highest security requirements

In addition, DB Schenker mobility, an IT tool for monitoring and processing incident information, has been implemented. On top of that, a range of selected terminals have been equipped and certified according to the highest Freight Security Requirements FSR A-level of the TAPA EMEA***.

Having started with the certifications according to TAPA’s Freight Security Requirements (FSR) in 2004, DB Schenker pro-actively responds to the raising number of criminal incidents on high-tech and high-value goods in the logistics chain. The FSR are instructions for securing buildings, equipment and procedures of the forwarding industry to ensure the safe and secure in-transit storage and warehousing of TAPA members’ assets. The TAPA certification initiative encompasses the certification of about 50 European DB Schenker Land Transport branches according to the highest security level (A-level).

* Transport Asset Protection Association
** Freight Security Requirements
*** Europe, Middle East and Africa
Get to know the vehicles which make up our controlled fleet. They ensure the everyday connections within our European network in which your goods are being carried.

### Fleet of vehicles in Europe

<table>
<thead>
<tr>
<th>Collection/Distribution (CoDi)</th>
<th>Trailer trucks</th>
<th>Swap-body trucks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Own: 1,500</td>
<td>Own: 500</td>
<td>Own: 300</td>
</tr>
<tr>
<td>External: 12,500</td>
<td>External: 9,300</td>
<td>External: 1,700</td>
</tr>
<tr>
<td>Total: 14,000</td>
<td>Total: 9,800</td>
<td>Total: 2,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Loading Units</th>
<th>Special Trucks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Swap-bodies</td>
<td>Others (50-60 t, Bio Diesel)</td>
</tr>
<tr>
<td>Own: 10,000</td>
<td>Own: 9,300</td>
</tr>
<tr>
<td>External: 1,280</td>
<td>External: 120</td>
</tr>
<tr>
<td>Total: 1,400</td>
<td>Total: 1,400</td>
</tr>
</tbody>
</table>

**Visual Key for Incoterms 2010**

- EXW: Ex Works
- FCA: Free Carrier
- FAS: Free alongside ship
- FOB: Free on Board
- CFR: Cost and Freight
- CIF: Cost, Insurance and Freight
- CPT: Carriage and Insurance paid to
- CIP: Carriage Included (Place of inc.
- DAP*: Delivered at Place
- DAT*: Delivered at Terminal
- DDP: Delivered Duty Paid

* Only applicable forsea and inland waterway transport.

Source: Internal inventory of Schenker AG, Product Management Land, Network
Updated: Dec. 2011
Fleet dimensions and loading capacities

Classic 3+2 trailer setup
- 2 x 7.45-m swap bodies, BDF standard
- Freight truck with turntable trailer
- Trailer spacing 1.5 m

7.45 m
Up to 2.45 m
0.42
1.5 m
18 pallets

7.82-m body-swap setup
- 2 x 7.82-m swap bodies
- Articulated truck with low-hitch center-axle trailer
- Trailer spacing 16 cm

7.82 m
Up to 3 m
0.76
1.5 m
19 pallets

Local delivery vehicle, 7.5 tons with tail lift
- Trailer can be attached
- Loading length 6.2 m
- Interior height up to 2.45 m
- Loading space for 15 pallets

6.2 m
Up to 2.45 m
15 pallets

Local delivery vehicle, 12 tons with tail lift
- Trailer can be attached
- Loading length 7.2 m
- Interior height up to 2.45 m
- Loading space for 17 pallets

7.2 m
Up to 2.45 m
17 pallets

Road tractor + semi trailer, 16.5 m
- Road tractor with long semi trailer
- Uninterrupted loading length of 13.6 m
- Standard load containers, high compatibility

13.6 m
Up to 2.73 m
33/34 pallets

Mega trailer
- Road tractor with long semi trailer
- Uninterrupted loading length of 13.6 m
- Interior height up to 3 m
- Standard load container, high compatibility

13.6 m
Up to 3 m
33/34 pallets

Varies from country to country.
In order to facilitate rapid, trouble-free customs clearance in international goods transportation, DB Schenker offers a range of customs services to its customers. This includes all services associated with reliable, rapid and secure handling of our customer’s customs requirements, for instance:

- Submitting customs declarations
- Intrastat-declarations
- Import and export clearance
- Fiscal representation

Additionally, selected European country organizations were granted the status of state-certified customs broker, the highest sign of competence in the field of customs.

Furthermore, in most European countries DB Schenker Logistics acts as Authorized Economic Operator (AEO) even with F status which combines both security and customs standards.

**Benefits of certificates**:

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<tr>
<th></th>
<th>AEO-C</th>
<th>AEO-S</th>
<th>AEO-F</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fewer physical controls on border-crossing</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Priority treatment of consignments if selected for customs control</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Possibility to request a specific place for customs control</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Easier admittance to customs simplifications listed in Article 14b (1) of CCIP*</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Reduced data set for summary declarations</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Prior notification before customs control</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
</tbody>
</table>

|                      | ✓     | ✓     | ✓     |
| AEO – Customs Simplification (AEO-C), AEO – Security and Safety (AEO-S), AEO – Full combination of Customs Simplification and Security (AEO-F) |

*Community Customs Code Implementing Provisions

Please contact your local DB Schenker office to find out about its current AEO Status in your country.

**Environmental Sustainability**

**Target: Reducing the strain transportation puts on the environment**

**CO₂ reduction targets in Land Transport:**

- Climate protection has a long tradition in the corporate policy of DB, the holding company of DB Schenker Logistics. To reduce and limit the impact transportation has on the environment, DB has launched a program with the aim of reducing the specific CO₂ emissions (grams of CO₂ per tons) by 20% until 2020 compared to 2006.
- DB Schenker Logistics participates in the reduction of specific CO₂ emissions in accordance with the objectives of Deutsche Bahn.
- In Land Transport DBSchenker aims to reduce its specific emissions by 26%

**Approach: 3 steps to address the CO₂-issue**

**Avoid**

- Implement carbon avoiding processes and protect environment, DB has launched a program with the aim to avoid emissions as far as possible
- Examples: Avoid empty trips, use green energy, eliminate needless resource consumption

**Reduce**

- Propose best possible modal shift (e.g. intermodal product DB SCHENKERhangartner)
- Implement modern (fleet) technology (e.g. fuel-reduced driving, Eco Warehouse)

**Compensate**

- Use compensation in addition to reduction
- Example: Support environmental projects with WWF Gold Standard certificates or initiate own projects

**Measures to reduce emissions in Land Transport**

- **Energy efficient driving**
  - Until 2012 all drivers of DB Schenker and its subcontractors have participated in an energy efficient driving instruction
  - Altogether about 30,000 truckers

- **Automotive engineering**
  - Already 43 % of DB Schenker’s truck fleet globally, including subcontractors, meet Euro norm 5

- **Hub systems**
  - Ecologically sensitive and economical transport concepts via bundling of traffic streams and optimal capacity utilization of carriers enable 30% emission reduction compared to industry average

- **Monitoring**
  - Annual assessment of subcontractors in Europe according to standard procedure focusing on Euro norm classification

**Calculation tool**

- Schenker offers its customers consulting services on emission reduction measures, especially the restructuring of their transports with respect to their modal split.